

Giuseppe Gardin
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EDUCATION

Babson College

Wellesley, MA

Bachelor of Science in Business Administration

May 2008

Diplomas achieved: Entrepreneurship and Leadership.

Concentration GPA: Entrepreneurship 3.42, Leadership 3.58; Dean's List Award Recipient.

Relevant Coursework: International Business and Communications, advanced Economics, Marketing.

Relevant Academic Project: Conducted industry and company analysis at the Boston Scientific Quincy facilities as part of an intermediate management course. Conducted interviews, analyzed financial statements and developed recommendations for future growth.

Suffield Academy

Suffield, CT

Graduate

June 2004

Cumulative GPA: 3.55; Awarded the "Ralph F. Hanses Economics Prize" for the best economics student of the year 2004.

EXPERIENCE

Archideos Libri

Milano, Italy

Commercial Director

December 2009/Current

- Managed the creation of the new company website, dedicated sites and social-network profiles.
- Analyzed the cost structure and workloads of a new editorial project.
- Contacted several companies to join the project.

ARAG Italia

Verona, Italy

Analyst Intern

August 2009/November 2009

- Participated in the work-team in charge of reengineering the company's claims division.
- Mapped several internal processes and evaluated their efficiency.
- Analyzed and proposed means to reduce external cost.
- Received formal training on Project Management.

Beautiful Trends S.r.l.

Verona, Italy

Commercial Assistant

November 2008/July 2009

- Inventory control management.
- Created catalogs and promotional material for several of the company's products.
- Contacted and met with shop owners.

Splash Records

Varese, Italy

Consultant

Winter 2007/Winter 2008

- Assisted the record label in evaluating opportunities on how to market products online.
- Offered assistance on managing business relationships.

Middlesex Savings Bank

Framingham, MA

Student Consultant

Fall/Winter 2007

- Evaluated means for a bank to better reach the immigrant population and the relative business opportunity.
- Contacted several members of the community, conducted interviews and researched the territory.
- Created a written report and oral presentation highlighting the demographical situation and evaluated the opportunity.

ERGO Italia

Milano, Italy

Financial Analyst Intern

Summer 2006

- Evaluated risk and attractiveness of insurance funds through research and statistical parametrization.
- Monitored the performance of the company's funds.
- Acted as public relations intermediary with fund managers, calculation agents and national newspapers.

SKILLS

Computer: Windows XP/Vista, Microsoft Office, Minitab (Statistical Modeling), Macintosh OS, Bloomberg, Adonis (process mapping), Microsoft Project, Gantt Project, Mind Manager.

Language: Fluent in Italian and English, colloquial knowledge of French and Spanish, basic knowledge of Portuguese.